

# FRANKLIN, MASSACHUSETTS: THE SOLUTION FOR BUSINESSES AND FAMILIES

**T**he Town of Franklin is a quintessential, family-oriented New England town. Franklin is viewed as a top family community because it offers what parents want most: affordable homes, good jobs, top-rated schools, open space, and community events. This is supported by the many awards that Franklin has earned over the years such as: "Top Ten Places to Live & Launch" by *CNN Money*, "Best Place to Raise a Family" by *Family Circle Magazine*, "Best Place to Raise Kids" by *Bloomberg BusinessWeek*, and "Safest City in America" by *Neighborhood Scout*.

In 2014, Franklin completed the new Franklin High School at a cost of over \$100 million. The school contains a media center with a fully-functioning radio and television station, state-of-the-art computer labs, and

thirteen science labs including biotech and forensic labs. Franklin High School offers nineteen Advanced Placement courses, and a student to teacher ratio of 1:13. Ninety-six percent of the students opt to continue their education beyond high school. The Tri-County Vocational High School offers seventeen programs including metal fabrication, engineering technology and electrical wiring technology.

Travis McCready, CEO of the Massachusetts Life Science Center toured Franklin High School and Tri-County Vocational School to see how students are being prepared for the future. Mr. McCready said Franklin's Schools are doing an impressive job of preparing students to not only solve problems, but to also identify problems that need to be solved.

The Town has an abundance of civic, sports, religious and youth activities for residents of all ages and abilities. Examples include Boy Scouts, Girl Scouts, Lions Club, Knights of Columbus, Garden Club, and Rod and Gun Club. The Town has fourteen recreational fields and offers live performances at the recently completed Black Box Theater. Franklin's history includes the first public library in America and the birthplace of the father of public education, Horace Mann.

Franklin is the complete package for businesses and families because it offers what families and businesses want. If you are looking for a great location to start, expand or relocate, please contact Bryan Taberner, Director of Planning and Community Development at 508-520-4907 or [development@franklin.ma.us](mailto:development@franklin.ma.us).

## FRANKLIN MASSACHUSETTS

**Looking to Expand or Relocate?** We want your business. Many opportunities await your business, employees and their families.

**"Industry Need Not Wish" — Benjamin Franklin**

- Pro-Business Environment
- Excellent Municipal Services
- Streamlined Permitting Process
- Stable Single Tax Rate
- Within 30 Miles of Boston, Worcester, Providence & Over 100 Colleges and Universities, including many of the Best Research and Engineering Universities in the Country.
- Real Estate Tax Abatement
- Educated Workforce
- Good Transportation Networks

"In 2015, venture capital invested \$7.4 billion in 531 Massachusetts companies. Massachusetts was in the top three for both venture capital dollars received and number of companies." — Bio.org



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# FRANKLIN

MASSACHUSETTS

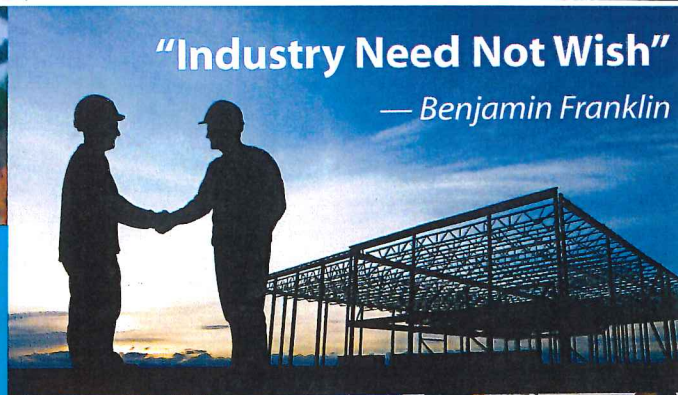
## Platinum Bio-Ready Community

### Why Franklin, Massachusetts:

Business Friendly Community  
Low Stable Single Tax Rate  
Streamlined Permitting Process  
Educated Workforce  
Great Highway Access and Public Transportation Services  
Economic Target Area  
Tax Increment Financing  
Within 30 Miles of the three largest cities in New England & Over 100 Colleges and Universities, including many of the Best Research and Engineering Universities in the Country.  
Excellent Municipal Services & Public Schools  
Great Quality of Life

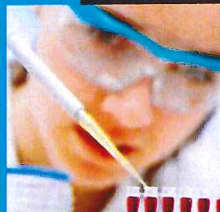
### Franklin Accolades:

Safest City in America - 2013 Neighborhood Scout  
Platinum BioReady® Community - 2013 MA Biotech Council  
Best Place to Raise Kids - 2012 Bloomberg BusinessWeek  
Top Ten Places to Live & Launch a Business - 2009 CNN Money  
Best Place in New England to Raise a Family - 2009 Boston.com  
Best Place to Live - 2008 CNN Money  
Best Place to Raise a Family - 2007 Family Circle Magazine



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— Benjamin Franklin



**ZeptoMetrix**  
CORPORATION

"Being a company in a Town like this there are huge advantages for Zeptomatrix. When you bring a candidate in and you drive them around they say 'Wow this is a wonderful community'. Look at the schools. Look at the Town buildings. Look at the Senior Center, all the resources that are available. For a community like ours, it's outstanding". "When we went to grow and expand our business, in our third build-out now over on Kenwood Circle, the Town was right there with us. They were helping with permitting. They were helping with designs. So, it's a very business friendly Town, which makes it fantastic for other businesses to come here".

- Gregory R. Chiklis, Ph.D., President & COO, & Franklin Resident

## FRANKLIN IS ALSO HOME TO...

ALPHA GRAINGER MANUFACTURING, INC.



BARRETT DISTRIBUTION CENTERS



CLARK~CUTLER McDERMOTT CO.



DEAN COLLEGE

EAGLE STAINLESS



ECHO THERAPEUTICS



EMC<sup>2</sup>



ENTEGRIS



FISHER BIOSERVICES



GARELICK FARMS



ITAMAR MEDICAL



OWENS & MINOR



THERMOFISHER SCIENTIFIC



**TEGRA**  
MEDICAL

"Franklin provides great support and has a tremendous infrastructure that really helps businesses grow."

- Bob Miller, General Manager

**HAMILTON**  
STORAGE TECHNOLOGIES

"We made a great decision by choosing to relocate our company to Franklin, MA. We are an innovative life science technology company and the town was both supportive and attractive for businesses of this type. Furthermore, the location benefits our employees with the convenience and amenities."

- Matt Hamilton, President

**Bryan Taberner**, Planning & Com. Dev. Director  
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# Life Sciences Industry Incentives and Resources



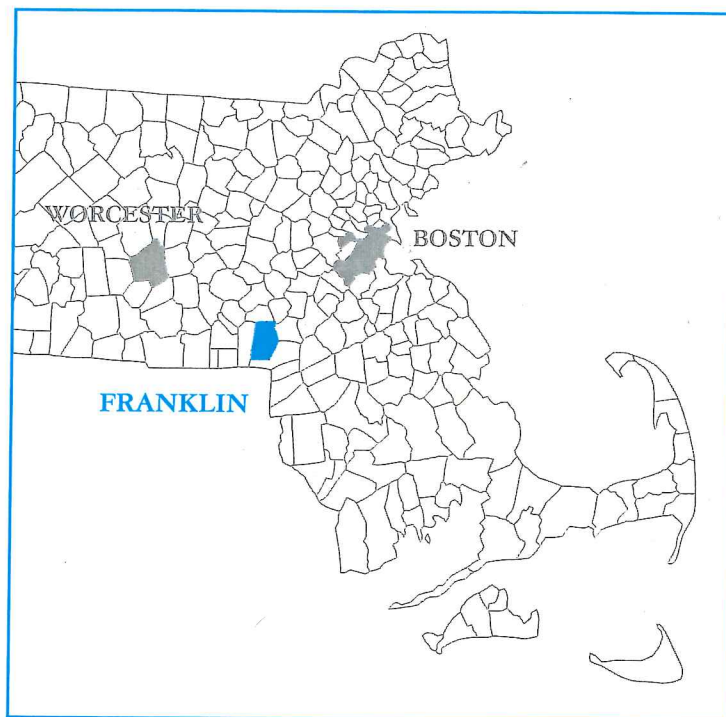
**Massachusetts** is consistently ranked in the top tier for pharmaceutical, biotechnology, medical devices, and life sciences by any measure including employment, VC funding, NIH funding, exporting, and sales. Massachusetts doesn't take its position as a leading life sciences industry cluster in the world for granted. Every day Massachusetts works strategically and at ground level to ensure that the forces that created the Massachusetts life sciences cluster - its schools, universities, highly skilled workforce, and medical community - continue to support the growth of the industry. Massachusetts offers an impressive array of incentives for biotechnology companies across the business life cycle spectrum to grow and thrive.

**Massachusetts Office of Business Development (MOBD)** is the State's one-stop source for businesses. MOBD works to strengthen the economy and increase job growth by providing businesses seeking to expand or locate a highly responsive, central point of contact that facilitates access to resources, expertise, and incentive programs. [www.mass.gov/mobd](http://www.mass.gov/mobd)

**Massachusetts Life Sciences Center (MLSC)** is an investment agency that supports life sciences innovation, research, development and commercialization. MLSC offers the nation's most comprehensive set of incentives and collaborative programs targeted to the life sciences ecosystem. These programs propel the growth that has made Massachusetts the global leader in life sciences. Learn how life sciences companies can find the people, ideas and resources they need in Massachusetts - the world's life sciences supercluster. [www.masslifesciences.com](http://www.masslifesciences.com)

**MassDevelopment** is the Commonwealth's investment bank and real estate development agency. Its financing tools include predevelopment funds, tax-exempt and taxable bonds, and a variety of loan and guarantee programs. MassDevelopment works collaboratively with businesses, and local, state, and federal agencies to strengthen the Massachusetts economy, by supporting business expansion and creation of jobs, and addressing factors limiting economic growth including transportation, energy, and infrastructure deficiencies. [www.massdevelopment.com](http://www.massdevelopment.com)

**Massachusetts Biotechnology Council (MassBio)**, a not-for-profit organization that represents and provides services and support for the Massachusetts biotechnology industry, is the nation's oldest biotechnology trade association. Founded in 1985, MassBio is committed to advancing the development of critical new science, technology and medicines that benefit people worldwide. MassBio has over 650 members including biotechnology companies, businesses related to the industry, major teaching hospitals, and world-leading academic institutions. [www.massbio.org](http://www.massbio.org)



## **Massachusetts Medical Device Industry Council**

(MassMEDIC) is an organization of medical device manufacturers, suppliers and associated non-profit groups in Massachusetts and the surrounding region. Founded in 1996 by medical device company executives to establish a unified voice for the Bay State's vibrant medical technology sector, MassMEDIC has grown to become the largest regional medical device association in the United States. Over the past 15 years, the efforts of MassMEDIC and its members have driven MedTech industry success and growth in the region, establishing Massachusetts as the nation's second largest medical technology community. MassMEDIC provides services, programs and collaborative initiatives with the goal of making Massachusetts the medical device research, development and manufacturing capital of the world. [www.massmedic.com](http://www.massmedic.com)

## **Massachusetts Alliance for Economic Development**

(MassEcon) is the state's private sector partner in promoting Massachusetts as the premier location for business growth. Founded in 1993, the non-profit, non-partisan organization works to ensure that business stay, grow, and thrive in the Commonwealth. MassEcon's efforts include programing and education, research and information services, the Massachusetts Ambassadors Program, and site finder service. MassEcon's statewide Site Finder Service is an economic development resource for companies seeking a Massachusetts location within which to expand or relocate.

[www.massecon.com](http://www.massecon.com)

# FRANKLIN, MASSACHUSETTS: THE 2.0 SOLUTION FOR LIFE SCIENCE

As life science companies move from the R&D phase into the manufacturing phase, Franklin, Massachusetts provides the solutions companies and families are seeking. Franklin is within 40 miles of Boston and Cambridge, resulting in easy access to the R&D concentrated areas. The short drive results in manufacturing space at a lower cost, while still drawing from the same educated workforce. In addition, Franklin is more accessible to well-trained individuals seeking manufacturing jobs. According to the U.S. Bureau of Labor Statistics, Massachusetts' biopharmaceutical jobs totaled 60,459 in 2014, up from 43,904 in 2005.

Franklin's Tri-County Regional Technical High School offers programs in manufacturing, engineering, technology, electrical wiring technology, metal fabrication, computer information systems and more. Students can continue their training at local community colleges or the more than 100 colleges and universities within 30 miles of Franklin.

Much of Massachusetts' life sciences growth has centered on Cambridge and Boston, with biotech startups and established companies focused on research and early stage development. Now these companies need space to manufacture the products they created, and Franklin is the solution.

In 2015, General Electric moved its new life science headquarters to the Franklin

area. GE Life Sciences Healthcare is a \$4B business with more than 11,500 employees in over 100 countries with the mission of enabling a new era of molecular and precision medicine. The \$21 million dollar investment into the 160,000 square foot facility was described at the time, as an investment into GE's future.



In 2016, seeking to remake itself and its image from an industrial company into a technology and healthcare company, General Electric announced it was moving its corporate headquarters to Boston. Jeffrey R. Immelt, President of General Electric said the Boston area's bio-technology ecosystem shares the company's aspirations. He then referenced the pipeline of future workers from the colleges and universities in the area including Massachusetts Institute of Technology, Harvard and Northeastern University.

Mr. Immelt also cited the area's thriving venture capital industry and startup community as part of the decision making process. According to the National Venture Capital Association, the Boston

area received \$5.6B in VC funding for 348 companies, which ranked third in the nation for the number of companies funded by VC firms.

Franklin is a platinum rated Bio-Ready Community, as a result of establishing a biotechnology overlay zoning district, its streamlined permitting processes, and a modern and robust infrastructure. Franklin has adopted local policies that greatly ease the pathway for renovation or new construction of biotech laboratory space and manufacturing facilities. In addition, Franklin has a stable, single tax rate that is below the state average and the regional average. This has all contributed to Franklin being a desirable pro-business community.

Franklin's master planned business and industrial parks of Forge Park, Franklin Industrial Park, and the Grove Street Business Corridor are within one mile of I-495. These areas house a substantial number and variety of businesses representing many industry sectors including bio-technology, data storage, software development, fiber optics, measurement devices, bio-storage, medical device and nanotechnology. Current businesses that call Franklin home include EMC, Thermo Fisher Scientific, Tyco, Garelick Farms, ZeptoMetrix, Hamilton Storage, Entegris, Fisher Bio Storage, Alpha Grainger, Cold Chain Technologies and many more.

Gregory Chiklis, PhD., President of ZeptoMetrix and Franklin resident,



described Franklin as being a huge advantage when recruiting employees because of the community, schools, Town buildings, and all of the resources available. He also said, that when his company went to expand "The Town was right there helping us with the permitting and designs and Franklin is a business-friendly community, which makes it fantastic for businesses like ours."

Access from Franklin around the state, country and the world is superior. Franklin is conveniently located along and between multiple interstate highways. The Town has two on-ramps and exits off I-495, which connects to I-95, I-90 (Mass Pike) and I-290. Franklin is 205 miles from New York City, 340 miles from Montreal, Canada and 427 miles from Washington D.C. Boston's Logan International Airport has approximately 120 international flights and 775 national


flights per day. In addition, less than 30 miles away, T.F. Green Airport in Providence, RI, has approximately 250 domestic flights per day.

Franklin is the solution for families as it has what families seek most: affordable homes, highly-ranked schools, good jobs, open space and community events. The Town has been recognized by Bloomberg Businessweek as one of the "Best Places to Raise Kids," by CNN Money as "One of the Top Ten Places to Live & Launch," and by Family Circle as one of the "Best Places to Raise a Family."

In 2014, Franklin completed a new high school at a cost of over \$100 million dollars. The high school contains a fully-functioning radio and television station, 13 science labs — including a new biotechnology lab, and state-of-the-art computer labs. Students can take classes in forensics, physiology, robotics,

meteorology, anatomy, green engineering, and alternative energy.

The Town has an abundance of civic, sports, religious, and youth activities for residents of all ages and abilities. The Town has 14 recreational fields, and offers live performances at the recently completed Black Box Performing Arts Center. Franklin's history includes the first public library in America, and the birthplace of Horace Mann who is considered the father of public education.

Franklin is the complete package offering what businesses and families want. If you are looking for a great location to start, expand or relocate your business, please contact Bryan Taberner, AICP, Director of Planning and Community Development at 508-520-4907 or email [development@franklin.ma.us](mailto:development@franklin.ma.us). 

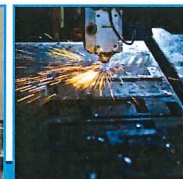
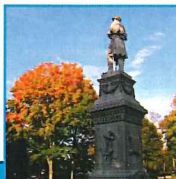
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